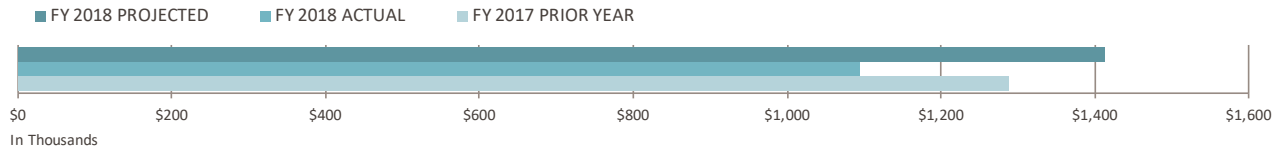


Non-Profit Budget

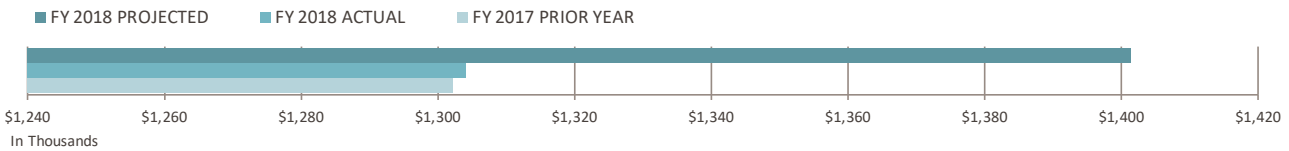
FISCAL YEAR 2018

REVENUE



REVENUE	FY 2017 PRIOR YEAR	FY 2018 ACTUAL	FY 2018 PROJECTED	FY 2018 VARIANCE	FY 2018 +/- PRIOR YEAR
Fundraisers and events	22,821.00	164,573.00	197,487.60	32,914.60	141,752.00
Foundation/Grants	-	-	100,000.00	100,000.00	-
Donations	1,264,283.00	928,803.00	1,114,563.60	185,760.60	(335,480.00)
Interest income	465.00	324.00	500.00	176.00	(141.00)
Miscellaneous	-	-	-	-	-
TOTALS	\$1,287,569.00	\$1,093,700.00	\$1,412,551.20	\$318,851.20	(\$193,869.00)

EXPENSES



EXPENSES	FY 2017 PRIOR YEAR	FY 2018 ACTUAL	FY 2018 PROJECTED	FY 2018 VARIANCE	FY 2018 +/- PRIOR YEAR
Salaries	22,427.00	108,037.00	120,000.00	11,963.00	85,610.00
Program services (grants to org.)	334,215.00	435,411.00	478,952.10	43,541.10	101,196.00
Equipment rental	38,600.00	-	-	-	(38,600.00)
Fundraising	465,810.00	627,952.00	690,747.20	62,795.20	162,142.00
Advertising/Promotion	391,126.00	57,047.00	62,751.70	5,704.70	(334,079.00)
Travel and meetings	5,005.00	20,234.00	15,000.00	(5,234.00)	15,229.00
Professional fees	6,210.00	5,491.00	4,000.00	(1,491.00)	(719.00)
Telephone / IT	5,499.00	9,731.00	5,000.00	(4,731.00)	4,232.00
Office expense	6,182.00	15,166.00	6,000.00	(9,166.00)	8,984.00
Stationery and printing	3,201.00	928.00	1,000.00	72.00	(2,273.00)
Bank and merchant fees	9,057.00	7,649.00	6,000.00	(1,649.00)	(1,408.00)
Automotive	2,701.00	3,122.00	3,000.00	(122.00)	421.00
Depreciation	632.00	4,247.00	4,000.00	(247.00)	3,615.00
Other / miscellaneous	11,638.00	9,056.00	5,000.00	(4,056.00)	(2,582.00)
TOTALS	\$1,302,303.00	\$1,304,071.00	\$1,401,451.00	\$97,380.00	\$1,768.00
REVENUES less EXPENSES	(\$14,734.00)	(\$210,371.00)	\$11,100.20	\$221,471.20	(\$195,637.00)