REVENUES	2017-2018		2018-2019		2019-2020	
	CASH	IN-KIND	CASH	IN-KIND	CASH	IN-KIND
A. EARNED INCOME						
Admissions/Box Office						
Membership Dues						
Tuitions/Enrollment/Workshop Fees						
Contracted Services: Outside Prgms/Performances						
Contracted Services: Special Exhibition Fees						
Contracted Services: Other						
Space Rental Income						
Merchandise/Concession/Gift Shop Sales						
Investment Income *(Endowment)*						
Interest and Dividends						
B. CONTRIBUTED INCOME						
Corporate Support						
Foundation Support	$ 35,000		$ 45,000		$ 45,000	
Private/Individual Support	$ 10,000	$ 15,000	$ 10,000	$ 15,000	$ 10,000	$ 20,000
Other Private Support: Auxilliary Activities						
Other Private Support: Special Event Proceeds						
C. GOVERNMENT GRANTS						
Florida Div. of Cultural Affairs	$ 14,800		$ 15,000		$ 20,000	
Miami- DadeDept. of Cultural Affairs Grantsb YEP			$ 9,750		$ 10,000	
Community Grants (CG)			$ 5,750		$ 7,500	
Cash on Hand	$ 12,000		$ 15,000		$ 15,000	
D. Other Revenues *(Itemize below)*						
Subtotals: CASH Revenues / In-Kind	$ 71,800	$ 15,000	$ 100,500	$ 15,000	$ 107,500	$ 20,000
TOTAL REVENUES *(Cash Revenues + In-Kind)*	**$ 86,800**	21%	**$ 115,500**	15%	**$ 127,500**	19%

	2017-2018	2018-2019	2019-2020

EXPENSES	CASH	IN-KIND	CASH	IN-KIND	CASH	IN-KIND
Personnel: Administration	$ 22,000	$ 6,500	$ 27,000	$ 6,000	$ 29,000	$ 8,500
Personnel: Artistic	$ 15,000	$ 6,000	$ 25,000	$ 5,000	$ 27,000	$ 5,000
Personnel: Technical/Production						
Outside Artistic Fees/Services	$ 12,000		$ 12,000		$ 14,000	$ 5,000
Outside Other Fees/Services	$ 10,500		$ 15,000		$ 15,600	$ 1,500
Marketing: ADV/PR/Printing/Publications	$ 5,700		$ 5,700		$ 6,000	
Marketing: Postage/Distribution	$ 1,100		$ 1,100		$ 1,200	
Marketing: Web Design/Support/Maintenance	$ 2,500	$ 2,500	$ 8,200	$ 4,000	$ 8,200	
Travel: In County						
Travel: Out of County						
Equipment Rental / *Administrative*						
Equipment Rental / *for Performance, Exhibit, Event, etc.*						
Equipment Purchase / *Administrative*						
Equipment Purchase / *for Performance, Exhibit, Event, etc.*						
Space Rental / *Administrative*						
Space Rental / *for Performance, Exhibit, Event, etc.*						
Mortgage/Loan Payments						
Insurance / *General*						
Insurance / *for Performance, Exhibit, Event, etc.*						
Utilities			$ 2,000		$ 2,000	
Fundraising/Development *(Non-Personnel)*						
Merchandise/Concessions/Gift Shops Expenses						
Supplies/Materials	$ 3,000		$ 4,500		$ 4,500	
Other Operating Expenses *(Itemize below)*						
Subtotals: CASH Expenses / In-Kind	$ 71,800	$ 15,000	$ 100,500	$ 15,000	$ 107,500	$ 20,000
TOTAL EXPENSES *(Cash Expenses + In-Kind)*	**$ 86,800**		**$ 115,500**		**$ 127,500**	

☑ Other: (specify) Audited Financial Statements