

Children's Bereavement Center
FY2019 Operating Budget (Year Ending June 30, 2019)

INCOME

CBC Grants/Major Gifts	
Grants: General	80,000.00
Replication Grants: Overtown	150,000.00
Major Gifts/Partners: Overtown	90,000.00
Replication Grants: Palm Beach	100,000.00
Replication Grants: Parkland	100,000.00
Major Gifts: Parkland	90,000.00
Major Gifts: Unrestricted	75,000.00
Major Gifts: Replication	25,000.00
	710,000.00

Individual Unrestricted Contributions	25,000.00
Replication Income -- from VITAS Partners	111,000.00
Special Events	510,000.00
Education and Outreach (fees collected)	16,000.00
Interest Income	2,000.00
Unrealized Gain/Loss on Investment	-
Misc. Income	6,000.00
	6,000.00

TOTAL INCOME **1,380,000.00**

EXPENSES

Salaries, Wages, & Benefits

CEO	110,000.00
Chief Program Officer	80,000.00
Development Director	75,000.00
Marketing Director	75,000.00
Social Media & Digital Coordinator	45,000.00
Office Manager / Office Administrator	55,600.00
Bonus Pool	2,000.00
Payroll Taxes	35,082.00
Lead Facilitators	170,610.00
Specialists (Art, Music Therapist Leads)	18,600.00
Program and Intake Manager	25,000.00
Clinical Fellow	30,000.00
Research Assistant	10,000.00
Site Coordinator (Coconut Grove)	25,000.00
Site Coordinator (Overtown)	25,000.00
Site Coordinator (Parkland)	25,000.00
Community Outreach Team	3,000.00
Marketing/Development Consultant - Palm Beach	36,000.00

Health Insurance	36,000.00
401k	10,000.00
Total Salaries, Wages, Benefits	891,892.00

Professional Fees

Accounting	4,000.00
Accounting Review / Audit	5,000.00
Co-founder/Senior Advisor	36,000.00
Legal	-
Publicist (20th Anniversary)	10,000.00
Videographer/Photographer	12,000.00
Grantwriter	18,000.00
IT	1,000.00
Total Professional Fees	86,000.00

Program Expenses

Program Supplies	
- Art supplies	1,500.00
- Books, games, toys	1,500.00
- Library/Resources	1,500.00
- Food/Snacks	11,000.00
Printing & Promotion	14,000.00
Postage	-
Volunteer Appreciation	6,800.00
Volunteer Training	7,400.00
Other: miscellaneous program expenses	9,800.00
Travel / Meals	3,625.00
Total Program Expenses	57,125.00

Office Expense

Office Rent	40,000.00
Repairs & Maintenance	600.00
Supplies	15,000.00
Equipment	5,000.00
Depreciation	-
Furniture	500.00
Dues & Subscriptions	5,000.00
Total Office Expenses	66,100.00

Marketing & Development

Fundraising	
- ROTG	100,000.00
- Steps For Healing	25,000.00
- Fundraising / other events	7,500.00
Public Relations	4,000.00

Printing & Promotion	6,000.00
Credit Card Processing	1,300.00
Postage & Delivery	3,000.00
Website/IT	10,000.00
Total Marketing & Development	<u>156,800.00</u>

Communications

Telephone / DSL	5,000.00
Hotspot for Tablet	700.00
Online Meeting Service	360.00
Cellular phone	3,600.00
Total Communications	<u>9,660.00</u>

Professional Development

Travel	
- Auto/Mileage/park/tolls	2,500.00
- Meals	4,000.00
- Conferences Away (ADEC, NAGC)	12,000.00
- Conferences (Local & webinars)	3,500.00
Total Professional Development	<u>22,000.00</u>

Other Expenses

Insurances	
- Liability	4,100.00
- Other / Event Insurance & Wind	1,000.00
- D & O	1,400.00
Workers' Compensation	20,000.00
Licenses & Permits (state and local)	500.00
Bank Fees	600.00
Taxes (Property)	100.00
Board Expenses	2,000.00
Reconciliation Discrepancies	-
Total Other Expenses	<u>29,700.00</u>

TOTAL EXPENSES **1,319,277.00**

NET INCOME **60,723.00**

OTHER INCOME/EXPENSE

In-Kind Services	
IN-Kind Income	
Group Rooms Rent (Ransom)	42,000.00
Group Rooms Rent (MCDS)	42,000.00
Group Rooms Rent (UM)	24,000.00
Group Rooms Rent (Temple Judea)	24,000.00

Group Rooms Rent (Temple Beth Sholom)	24,000.00
Group Rooms Rent (NOVA)	42,000.00
Group Rooms Rent (Belen)	42,000.00
Group Rooms Rent (Franklin - Palm Beach)	42,000.00
Group Rooms Rent (Overtown)	39,000.00
Group Rooms Rent (Parkland)	42,000.00
Vitas Support - MCDS (Staffing/Supplies)	82,100.00
Vitas Support - NOVA (Staffing/Supplies)	82,700.00
Vitas Support - Belen (Staffing/Supplies)	67,700.00
Vitas Support - Palm Beach (Staffing/Supplies)	75,000.00
Vitas Support - Parkland (Staffing/Supplies)	
In-kind Staffing - South Groups	27,360.00
Board Meetings	1,600.00
Accounting	3,000.00
Legal	3,000.00
Marketing	31,700.00
IT/Web Hosting	3,000.00
 Total In-kind Income and Expense	 740,160.00