

**HANDY - PROPOSED BUDGET FY 2017-2018**

	Approved Fiscal Year Budget 7/1/16-6/30/17	Un-Audited Fiscal FY 2016-2017	General Opps Proposed Budget 7/1/17-6/30/18	New Funding Opps. FY 17-18	Total Budget FY 17-18	% Inc/(Dec) FY 2017
Foundation Grant Income - Existing	487,500	365,660	432,000	-	432,000	18%
New Foundation Grants - New Funding Opportunities	189,200	92,105	-	100,000	100,000	9%
New Grant Opportunities - (State & County)	-	-	-	474,572	474,572	100%
United Way Designated	1,000	938	1,000	-	1,000	7%
Government Grants - CSC & CSB,	1,213,477	1,050,185	1,281,862	-	1,281,862	22%
Contributions-General	290,000	234,876	295,000	-	295,000	26%
Contribution Appeals	90,000	89,441	85,000	-	85,000	-5%
Contract Service Revenue	11,000	9,900	4,000	-	4,000	-60%
Fundraising Special Events - (Major & 3rd Party)	444,250	410,839	418,600	-	418,600	2%
In Kind Contributions	-	35,219	-	-	-	-100%
Investment Income/Other	800	723	710	-	710	-2%
<b>Total Revenues</b>	<b>2,727,227</b>	<b>2,289,886</b>	<b>2,518,172</b>	<b>574,572</b>	<b>3,092,744</b>	<b>35%</b>
<b>Expenses:</b>						
Salaries & Wages	1,437,770	1,356,322	1,345,765	151,250	1,497,015	10%
Benefits/Taxes/Payroll Fees	257,196	245,565	262,628	30,662	293,290	19%
Youth work Experience Pay and Benefits	-	-	-	92,785	92,785	100%
Grant Administrative Fees	-	-	-	21,560	21,560	100%
Bank Charges/CC Processing Fees	3,984	4,405	5,268	-	5,268	20%
Interest Expense & Finance charge	14,400	13,366	11,330	-	11,330	-15%
Equipment Lease/Repairs & Maintenance	23,424	20,498	21,208	-	21,208	3%
Dues/Subscriptions/Licenses/seminars	9,760	10,032	10,265	-	10,265	2%
<b>Occupancy:</b>						
Utilities, Bldg Mnt, Insurance, Telephone	103,219	111,928	108,060	11,754	119,814	7%
Postage & Printing	6,259	7,105	13,500	-	13,500	90%
New Funding Opportunities - Related Expenses	19,000	1,000	-	20,000	20,000	1900%
Program & General Office Supplies	30,899	28,250	28,552	5,424	33,976	20%
<b>Professional Fees/Contractual Services:</b>						
Audit Fees	15,000	15,000	15,000	-	15,000	0%
Information & Technology & Software Consulting	24,000	26,723	28,720	-	28,720	7%
Background & Employment Fees	744	404	744	-	744	84%
Contractual Serv-Grant Writing/Other Prof. Fees	29,400	25,103	27,600	43,452	71,052	183%
Contractual Teachers/Therapist	60,125	54,646	48,723	8,100	56,823	4%
Public Relations/Marketing	21,125	39,419	20,200	-	20,200	-49%
Direct Fundraising Expenses	100,000	111,883	109,750	-	109,750	-2%
Vehicle Mnt-Repairs, Gasoline ect	8,525	4,956	3,400	-	3,400	-31%
Travel/Entertainment,	22,537	18,065	18,390	13,920	32,310	79%
Uncollectible - Bad Debts	-	15,846	-	-	-	-100%
Scholarships & Educational Assistance	90,103	89,920	106,758	93,740	200,498	123%
In-Kind Expenses -(Events,Thks.Giving, Holiday Gifts)	-	34,794	-	-	-	-100%
<b>Client Assistance:</b>						
Back to School Shopping G/C, etc	13,000	12,377	11,600	-	11,600	-6%
Holiday Gifts/ Certificates	12,000	15,220	15,000	-	15,000	-1%
Emergency Needs-(Rent,Food,Utilities,Clothing ,Health)	79,940	60,283	62,700	-	62,700	4%
Client Meals/Refreshments for Meetings	53,280	35,616	40,276	-	40,276	13%
Client Transport (Contracted)	120,400	111,637	120,400	-	120,400	8%
Client Bus Passes	19,800	14,800	17,800	-	17,800	20%
Life Soc Rec/Camp/Incentives	69,145	69,483	68,663	-	68,663	-1%
Staff Holiday Incentives	-	3,100	4,000	-	4,000	29%
<b>Total Expenses</b>	<b>2,645,035</b>	<b>2,557,746</b>	<b>2,526,300</b>	<b>492,647</b>	<b>3,018,947</b>	<b>18%</b>
<b>Changes In Net Assets - Before Depreciation</b>	<b>82,192</b>	<b>(267,860)</b>	<b>(8,128)</b>	<b>81,925</b>	<b>73,797</b>	
<b>Depreciation</b>	<b>50,200</b>	<b>50,196</b>	<b>47,208</b>	<b>-</b>	<b>47,208</b>	<b>-6%</b>
<b>Changes In Net Assets</b>	<b>31,992</b>	<b>(318,056)</b>	<b>(55,336)</b>	<b>81,925</b>	<b>26,589</b>	<b>-83%</b>

See Sch A

See Sch B

See Sch C

See Sch B