

# COCONUT GROVE SAILING CLUB INSTRUCTIONAL CENTER INC

## Profit & Loss Budget Performance

July 2018

	Annual Budget
Ordinary Income/Expense	
Income	
4000 · Adult Instructional Income	
4020 · Adult LTS Keelboat Income	55,000.00
4030 · Adult LTS Sunfish	8,000.00
4040 · Adult Private Coaching Income	12,500.00
4050 · Cruising Instructional Income	31,300.00
4060 · Adult Flying Scot Instructional	1,500.00
4070 · Adult Keelboat Certification In	4,000.00
<b>Total 4000 · Adult Instructional Income</b>	<b>112,300.00</b>
4100 · Youth Instructional Income	
4110 · Youth Optimist Program	75,350.00
4120 · Youth Laser Program Income	30,600.00
4121 · Boat Usage Fee	7,200.00
4130 · Youth Community LTS	90,400.00
4170 · Regatta Fee Income	14,000.00
<b>Total 4100 · Youth Instructional Income</b>	<b>217,550.00</b>
4200 · Program Income	
4210 · CGSC Summer Camp Income	195,000.00
4211 · Summer Camp Fun Day Income	0.00
4220 · Youth Spring Camp	11,375.00
4230 · Miami Dade County Public School	32,000.00
4240 · Scholarships	22,000.00
4250 · Flip Flop Fete Income	5,000.00
4260 · Halloween Howler Regatta	12,000.00
<b>Total 4200 · Program Income</b>	<b>277,375.00</b>
4300 · Boat Usage Income	
4310 · Boat Usage-Ensign	2,880.00
4330 · Boat Usage-Franela	300.00
4331 · Adopt Boat Program-Beneteaus	23,400.00
4340 · Boat Usage-Sunfish	300.00
4350 · Boat usage-Together	300.00
4351 · Adopt Boat Program-Flying Scot	9,180.00
4360 · Boat Usage- Kayak	1,000.00
<b>Total 4300 · Boat Usage Income</b>	<b>37,360.00</b>
4500 · Other Types of Income	
4510 · Sale of Books-Cruising	0.00
4520 · Sale of Books-Keelboat	640.00
4530 · Sales of T-Shirts/Gear	3,300.00
4540 · Youth Sailing Fund Raising	25,000.00
4500 · Other Types of Income - Other	0.00
<b>Total 4500 · Other Types of Income</b>	<b>28,940.00</b>
<b>Total Income</b>	<b>673,525.00</b>
Cost of Goods Sold	

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4904 · Cost of sale of T-shirts	2,600.00
<b>Total COGS</b>	<b>2,600.00</b>
<b>Gross Profit</b>	<b>670,925.00</b>
<b>Expense</b>	
<b>5000 · Adult Instructional Expense</b>	
5020 · Adult Kellboat Instructional Ex	18,400.00
5030 · Adult Sunfish Expense	5,000.00
5040 · Adult Private Coaching Expense	8,500.00
5050 · Adult Cruising Instructional Ex	20,600.00
5060 · Adult Flying Scot Instructional	625.00
5070 · Adult Keelboat Certification Ex	1,920.00
5090 · Adult Miscellaneous Expense	1,000.00
<b>Total 5000 · Adult Instructional Expense</b>	<b>56,045.00</b>
<b>5100 · Youth Instructional Expense</b>	
5101 · Youth Optimist Instructional	
5110 · Youth Optimist Instructional Ex	155,327.00
5111 · Opti Program Payroll tax	12,628.00
5112 · Opti Program Health Insurance	5,600.00
<b>Total 5101 · Youth Optimist Instructional</b>	<b>173,555.00</b>
5120 · Youth Laser Instructional Expen	66,000.00
5130 · Youth Instructional LTS Expense	30,340.00
5190 · Youth- Miscellaneous Expense	5,000.00
<b>Total 5100 · Youth Instructional Expense</b>	<b>274,895.00</b>
<b>5200 · Programs Expense</b>	
5210 · Summer Camp Expense	90,000.00
5211 · Summer Camp Other Expense	0.00
5220 · Youth Regatta Expense	30,000.00
5230 · MDCPS-Outreach	32,000.00
5231 · Scholarships-Outreach	22,000.00
5240 · Youth Spring Camp Expense	2,900.00
5250 · Youth Program Supplies Expense	2,000.00
5260 · Flip Flop Fete Expense	5,000.00
5270 · Halloween Howler Regatta Expens	5,000.00
<b>Total 5200 · Programs Expense</b>	<b>188,900.00</b>
<b>5300 · Boat/Motor Repairs &amp; Maintenanc</b>	
5320 · Fishmaster Repairs & Maintenanc	1,500.00
5330 · Gasoline Expense	15,000.00
5340 · Key West Repairs & Maintenance E	1,000.00
5350 · Pontoon Repairs & Maintenance E	0.00
5360 · Ribs Repairs & Maintenance Expe	
5361 · Blue Ribcraft 1	1,750.00
5362 · Apex Rib	1,750.00
5363 · Zodiac Rib	1,750.00
5364 · Novurania Rib	0.00

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5365 · Novamarine Rib	1,750.00
5366 · Gray Ribcraft #2	1,750.00
5367 · Rib #3-KIWI	1,750.00
5368 · Rib #4-Fareast	1,500.00
5369 · Fareast 5.80	1,500.00
5371 · Fareast #3	2,000.00
<b>Total 5360 · Ribs Repairs &amp; Maintenance Expe</b>	<b>15,500.00</b>
5370 · Skiff Repairs & Maintenance Exp	550.00
5390 · Angler Repairs and Maintenance	1,000.00
<b>Total 5300 · Boat/Motor Repairs &amp; Maintenanc</b>	<b>34,550.00</b>
<b>5500 · Other Types of Expenses</b>	
5510 · Cruising Books Purchase	0.00
5520 · Kellboat Books Purchase	640.00
5570 · Staff Development	
5575 · Education-CPR	1,500.00
5570 · Staff Development - Other	2,925.00
<b>Total 5570 · Staff Development</b>	<b>4,425.00</b>
65110 · Advertising Expenses	8,000.00
<b>Total 5500 · Other Types of Expenses</b>	<b>13,065.00</b>
<b>5600 · Payroll Expenses</b>	
5620 · General Manager Salary	12,674.00
<b>Total 5600 · Payroll Expenses</b>	<b>12,674.00</b>
<b>5700 · Fleet Maintenance</b>	
5710 · Beneteau-Franella R & M	4,000.00
5715 · Beneteau-Together R & M	10,000.00
5720 · Ensign-Repairs & Maintenance Ex	9,860.00
5730 · Flying Scot Repairs & Maintenanc	4,300.00
5750 · Laser Repairs & Maintenance Epx	2,200.00
5760 · Optis Repair & Maintenance Expe	3,300.00
5780 · Sunfish R & Maintenance Exp	2,000.00
5781 · Pico Repairs and Maintenance Ex	1,700.00
5790 · Kayak-Repairs & Maintenance	500.00
5791 · Flying Juniors (FJ)	1,700.00
5792 · Dollies	500.00
5793 · Other fleet Repairs and Mainten	
<b>Total 5700 · Fleet Maintenance</b>	<b>40,060.00</b>
<b>60900 · Business Expenses</b>	
60920 · Business Registration Fees	
<b>Total 60900 · Business Expenses</b>	
<b>62100 · Contract Services</b>	
62110 · Accounting Fees	5,500.00
<b>Total 62100 · Contract Services</b>	<b>5,500.00</b>
<b>65000 · Operations</b>	
65001 · Bank Charges	8,200.00

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	<b>Annual Budget</b>		
65010 · Books, Subscriptions, Reference			0.00
65011 · Dues			500.00
65030 · Printing and Copying			600.00
65040 · Supplies			1,300.00
65050 · Telephone, Telecommunications			600.00
<b>Total 65000 · Operations</b>			<b>11,200.00</b>
<b>Total Expense</b>			<b>636,889.00</b>
<b>Net Ordinary Income</b>			<b>34,036.00</b>
<b>Other Income/Expense</b>			
<b>Other Expense</b>			
5800 · Depreciation Expense			
<b>Total Other Expense</b>			
<b>Net Other Income</b>			
<b>Net Income</b>			<b>34,036.00</b>