

Nu Deco Ensemble	
Budget Overview: SEASON 4 BUDGET (2018-2019) - FY19 P&L	
July 2018 - June 2019	
Revenue	2018-2019
Contributed Revenue	
Foundation & Non-Profit Support	
Foundation and Trust Grants	\$ 270,000.00
Nonprofit Organization Grants	\$ 22,250.00
Total Foundation & Non-Profit Support	\$ 292,250.00
Government Support	
Local Government Grants	\$ 83,000.00
Total Government Support	\$ 83,000.00
In-Kind Contributions	
Donated Services, Facilities	\$ 52,500.00
Total In-Kind Contributions	\$ 52,500.00
Individual & Corporate Support	
Corporate Support	\$ 40,000.00
Individual Support	
Board Contributions	\$ 66,000.00
Major Gifts	\$ 290,000.00
Other Individual Contributions	\$ 16,000.00
Total Individual Support	\$ 372,000.00
Total Individual & Corporate Support	\$ 412,000.00
Memberships	\$ 70,000.00
Total Contributed Revenue	\$ 909,750.00
Earned Revenue	
Fee Revenue	\$ 112,000.00
Individual Concert Tickets	\$ 219,000.00
Program Related Revenue	
Other Earned Revenue	\$ 3,000.00
Total Program Related Revenue	\$ 3,000.00
Season Subscriptions	\$ 17,000.00
Total Earned Revenue	\$ 351,000.00
Total Revenue	\$ 1,260,750.00
Gross Profit	\$ 1,260,750.00
Expenditures	
Artistic Production Costs	
Audio	\$ 32,650.00
Instrument Rental and Service	\$ 18,000.00
Misc. Production Costs	\$ 8,700.00
Misc. Rehearsal Costs	\$ 3,600.00
Music Rental & Licensing	\$ 18,000.00
Production Staffing	\$ 10,700.00
Purchases	\$ 2,400.00
Venue Rental	\$ 127,000.00
Total Artistic Production Costs	\$ 221,050.00
Compensation	
Administrative	\$ 105,000.00
Artistic Compensation	
Artistic Leadership	\$ 75,000.00
Ensemble Artists	\$ 280,700.00
Guest Artists	\$ 153,000.00
Total Artistic Compensation	\$ 508,700.00

Health Care	\$	12,500.00
Total Compensation	\$	626,200.00
Conference, Convention, Meeting		
Personelle Education	\$	1,000.00
Programmatic Travel	\$	3,000.00
Total Conference, Convention, Meeting	\$	4,000.00
Education & Outreach		
Artistic Costs	\$	36,000.00
Educational Materials	\$	2,000.00
Production Costs	\$	26,700.00
Total Education & Outreach	\$	64,700.00
Facilities and Equipment		
Rent, Parking, Utilities	\$	12,000.00
Total Facilities and Equipment	\$	12,000.00
Grant Sourcing	\$	-
Legal & Accounting		
Accounting Fees	\$	24,000.00
Compliance Costs	\$	600.00
Insurance - Liability, D and O	\$	2,200.00
Total Legal & Accounting	\$	26,800.00
Marketing & PR		
Advertising & Promotion	\$	56,000.00
Marketing Collateral		
Print and Digital Collateral	\$	20,000.00
Video	\$	35,000.00
Total Marketing Collateral	\$	55,000.00
Public Relations	\$	24,000.00
Total Marketing & PR	\$	135,000.00
Office Expenses		
Office supplies		
Supplies	\$	1,600.00
Total Office supplies	\$	1,600.00
Other General Expenses		
Banking Fees	\$	700.00
Total Other General Expenses	\$	700.00
Payroll Expenses		
Payroll Processing Fees	\$	1,000.00
Taxes	\$	24,000.00
Total Payroll Expenses	\$	25,000.00
Postage, Mailing Service	\$	350.00
Printing and Copying	\$	450.00
Subscriptions & Software	\$	2,700.00
Telephone, Telecommunications	\$	700.00
Total Office Expenses	\$	31,500.00
Outside Contracted Services	\$	25,000.00
Travel & Entertainment		
Other	\$	1,000.00
Receptions & VIP Events	\$	17,500.00
Total Travel & Entertainment	\$	18,500.00
Total Expenditures	\$	1,164,750.00
Net Operating Revenue	\$	96,000.00
Other Expenditures		
Contingency Fund (1/12 Expenditures)	\$	96,000.00
Total Other Expenditures	\$	96,000.00
Net Other Revenue	\$	(96,000.00)
Net Revenue	\$	-