



Goals

ukuleles /month	110
Annual	1320
#donations /month	22

	January	Feb	March	April	May	June	July	August	September	October	November	December	TOTAL	% of income
NET INCOME	\$ (2,833.00)	\$ (1,208.00)	\$ (808.00)	\$ (1,070.50)	\$ (195.50)	\$ 204.50	\$ (818.00)	\$ 807.00	\$ 1,207.00	\$ 1,144.50	\$ 2,069.50	\$ 2,469.50	\$ 969.00	

income

Direct Public Support	\$ 3,500.00	\$ 4,000.00	\$ 4,500.00	\$ 5,000.00	\$ 5,500.00	\$ 6,000.00	\$ 6,500.00	\$ 7,000.00	\$ 7,500.00	\$ 8,000.00	\$ 8,500.00	\$ 9,000.00	\$ 75,000.00	50%
T-Shirts/Hats, Ukles	\$ 500.00	\$ 500.00	\$ 500.00	\$ 700.00	\$ 700.00	\$ 700.00	\$ 900.00	\$ 900.00	\$ 900.00	\$ 700.00	\$ 700.00	\$ 700.00	\$ 8,400.00	6%
Grants/corporate	500.00	500.00	500.00	550.00	550.00	550.00	600.00	600.00	600.00	650.00	700.00	700.00	7,000.00	5%
Special Events, net (see note	5,000.00	5,000.00	5,000.00	5,000.00	5,000.00	5,000.00	5,000.00	5,000.00	5,000.00	5,000.00	5,000.00	5,000.00	60,000.00	40%
TOTAL INCOME	\$ 9,500.00	\$ 10,000.00	\$ 10,500.00	\$ 11,250.00	\$ 11,750.00	\$ 12,250.00	\$ 13,000.00	\$ 13,500.00	\$ 14,000.00	\$ 14,350.00	\$ 14,900.00	\$ 15,400.00	\$ 150,400.00	100%

expenses

COST OF UKULELES	\$ 4,620.00	\$ 4,620.00	\$ 4,620.00	\$ 4,620.00	\$ 4,620.00	\$ 4,620.00	\$ 4,620.00	\$ 4,620.00	\$ 4,620.00	\$ 4,620.00	\$ 4,620.00	\$ 4,620.00	\$ 55,440.00	37%
2.00% Accounting	420.00	420.00	420.00	560.00	560.00	560.00	700.00	700.00	700.00	840.00	840.00	840.00	\$ 7,560.00	5%
2.00% Social Media	560.00	560.00	560.00	560.00	560.00	560.00	560.00	560.00	560.00	560.00	560.00	560.00	\$ 6,720.00	4%
0.70% Admin Support (intern)	360.00	360.00	360.00	360.00	360.00	360.00	360.00	360.00	360.00	360.00	360.00	360.00	\$ 4,320.00	3%
0.20% Books/dues/subscriptions	0.00	0.00	50.00	0.00	0.00	50.00	0.00	0.00	50.00	0.00	0.00	50.00	\$ 200.00	0%
0.50% Business Registrations	750.00	0.00	0.00	0.00	0.00	0.00	750.00	0.00	0.00	0.00	0.00	0.00	\$ 1,500.00	1%
0.50% Donations (to other NFP)	0.00	0.00	50.00	0.00	0.00	50.00	0.00	0.00	50.00	0.00	0.00	50.00	\$ 200.00	0%
1.00% Insurance	375.00	0.00	0.00	375.00	0.00	0.00	375.00	0.00	0.00	375.00	0.00	0.00	\$ 1,500.00	1%
4.00% Education & Outreach (Stepl	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	\$ 3,000.00	2%
0.75% Grant writing	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	\$ 3,600.00	2%
0.00% CC & Bank fees	20.00	20.00	20.00	20.00	20.00	20.00	30.00	30.00	30.00	30.00	30.00	30.00	\$ 300.00	0%
0.00% Late fees	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$ -	0%
2.00% Legal fees	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	\$ 3,000.00	2%
1.00% Meals (include with travel)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$ -	0%
Payroll-ADP	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	\$ 600.00	0%
Payroll Taxes	380.00	380.00	380.00	427.50	427.50	427.50	475.00	475.00	475.00	522.50	522.50	522.50	\$ 5,415.00	4%
1.00% Postage & mailings	48.00	48.00	48.00	48.00	48.00	48.00	48.00	48.00	48.00	48.00	48.00	48.00	\$ 576.00	0%
2.75% Printing/copying	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	\$ 3,000.00	2%
16.00% Professional Fees	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$ -	0%
0.25% Supplies	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	\$ 600.00	0%
3.00% Tshirts/hats, Ukles	250.00	250.00	250.00	350.00	350.00	350.00	450.00	450.00	450.00	350.00	350.00	350.00	\$ 4,200.00	3%
Travel - all	1,200.00	1,200.00	1,200.00	1,400.00	1,400.00	1,400.00	1,600.00	1,600.00	1,600.00	1,400.00	1,400.00	1,400.00	\$ 16,800.00	11%
Wages	2,000.00	2,000.00	2,000.00	2,250.00	2,250.00	2,250.00	2,500.00	2,500.00	2,500.00	2,750.00	2,750.00	2,750.00	\$ 28,500.00	19%
3.00% Website Development	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	\$ 2,400.00	2%
TOTAL EXPENSES	\$ 12,333.00	\$ 11,208.00	\$ 11,308.00	\$ 12,320.50	\$ 11,945.50	\$ 12,045.50	\$ 13,818.00	\$ 12,693.00	\$ 12,793.00	\$ 13,205.50	\$ 12,830.50	\$ 12,930.50	\$ 149,431.00	99%