

**ANNUAL PROJECTED BUDGET  
JULY 1, 2017 TO JUNE 30, 2018  
CONSOLIDATED VOAF**

**TOTAL**

**OPERATING REVENUE**

**Public Support Received Directly**

Contributions-Cash	88,449
Contributions-Goods & Services	661,780
Contributions in kind	147,195
Contributions-Direct Mail	50,000
Restricted Contributions	268,580
Endowment Gifts	0
Enterprise Program Sales	10,000
Special Events	145,501

**Revenue and Grants from Gov. Agencies**

Grants or contracts	13,158,672
Medicaid Income	0
Medicare Payments	293
Vocational Rehab	68,489
Private Insurance Income	15,000

**Other Revenue**

Leaseout Property Revenue	213,757
Client Rent Fees	1,627,473
Tenant Rent Fees	1,309,948
Management Services	764,993
Accounting & Computer Income	21,204
Interest Income	228
Miscellaneous Other Income	654,942
<b>Total Operating Revenue</b>	<b>19,206,503</b>

**OPERATING EXPENSES**

Salaries	6,797,638
Pension Expense	174,079
Other Employee Benefits	736,224
Payroll Taxes	675,812
Legal Fees	43,379
Accounting Fees	364,653
Other Professional Fees	1,036,357
Supplies & Expenses	266,369
Administrative Expense	0
Telephone	310,114
Postage	21,545
Occupancy Expense	1,978,465
Interest	610,056
Insurance	615,341
Equipment Rental & Maint.	403,821
Printing & Publications	19,679
Travel	298,726
Conferences and Meetings	60,033
Direct Client Expenses	3,857,386
Other	(649,427)
Depreciation & Amortization	1,676,458
National Administrative Fees	244,860
<b>Total Operating Expenses</b>	<b>19,541,566</b>
<b>Net Income (Loss) from Operations</b>	<b>(335,063)</b>
Temporarily Restricted	2,439,367
Contributions-Goods & Services and In-Kind	0
Restricted Non-Government Grants	
Restricted Contribution Home Depot	
<b>Net Income (Loss) Before Sale of FA</b>	<b>2,104,304</b>
Gain (Loss) on Sale of Fixed Assets	0
<b>Net Income (Loss)</b>	<b>2,104,304</b>