



APPROVED BUDGET 2017-2018

Account Description	BUDGET 2017-18
General Revenue	
Public Support (Gifts) - Unrestricted	\$ 1,000,000
Public Support (Gifts) - Unrestricted Recurring	\$ 1,000,000
Memberships (GUA, YOA & COH)	\$ 350,000
Event Revenue	\$ 1,950,000
Total Fundraising Projection	\$ 4,300,000
EXPENSES	
Salaries & Wages	\$ 1,771,000
Fringe Benefits	333,801
Employee Incentives	180,550
Professional Accounting & Tax Service	70,000
Audit Fees	35,000
Professional Legal Expenses	25,000
Contract Services	23,000
Auto Expenses, Parking & Mileage	7,000
Staff Parking	6,000
Staff & Retreat Meetings	8,000
Board & Committee meetings	7,500
Bank Charges & ADP Fees	20,000
Copy Charges	16,000
Computer Services (Black baud)	47,550
Dues & Subscriptions	6,000
Insurance - General	20,000
Supplies & Office Expenses	18,000
Postage & Courier	4,000
Repairs & Maintenance	2,500
Rent Expenses	32,700
Telephone Expenses	10,000
Travel / Conferences / Entertainment	20,000
Utilities	4,000
Cleaning & Janitorial Service	16,000
Contingency	0

Professional Fundraising Expenses	51,500
Cultivation & Meeting Expenses (Development)	10,500
Marketing & Advertising	39,500
Printing & Production	28,000
Promotions	15,000
Donor Relations	25,000
Memberships/Sponsorships	20,000
Total Operating Expenses	2,873,101
Event expenses	703,000
Program expenses	131,800
TOTAL Operating, Event and Program Expenses	3,707,901
NET INCOME	592,099