

Camillus House, Inc., Subsidiaries and Affiliates Budget
Year Ending June 30, 2019

	FY 2019
REVENUES	
Operating Revenues	
Contracts and grants revenue	10,571,236
Private Donations	
Donations-Mailings	454,602
Donations-Website	131,085
Donations-Community Events (CHYL, Th/giving, Xmas)	81
Donations-White Mail unsolicited	116,114
Donations-Special Donor Events	2,750,000
Donations-Development / Individuals solcit'd	150,000
Donations-Development / Corps & Corp Founds	400,000
Donations-Development / Family Foundations	500,000
Donations-ET&W Cash Basis	-
Subtotal Private Donations	4,501,882
Client contributions	1,112,653
Other income (mural, wireless antenna lease, laundry)	192,038
Total Operating Revenues	16,377,809
TOTAL REVENUES	16,377,809
EXPENSES	
Variable Expenses	
Salaries	6,106,909
Benefits and Payroll taxes	1,727,295
Professional and Contractual services	457,276
Development costs	233
Pastoral services-Brothers & other religious	242,774
Payments to CHC (Health Svcs., Medical, Psych, CEO)	474,757
Equipment costs, Software and Oper leases	222,000
Transportation Fleet expenses	78,027
Food service costs	321,000
General and administrative	289,373
Insurance: General Liability, D&O, EPL, Vehicles	310,062
PR, Marketing, Publications, Website	41,912
Direct Costs of Mailings	192,460
Special Donor Events expenses	647,893
Community Events expenses	9,813
Taxes and Interest expense	90,983
Ancillary services to clients & Program supplies	158,642
Direct support to clients	2,213,870
Travel & Mileage Reimbursement	12,765
Subtotal Variable Expenses	13,598,043
TOTAL VARIABLE EXPENSES	13,598,043
Net Contribution Before Facilities Expenses	2,779,766
Semi-fixed Expenses	
Property Insurance	315,000
Repairs and maintenance	750,000
Security expenses	589,000
Utilities, Garbage, Pest control, Lawn Maintenance	1,390,000
Total Semi-Fixed Expenses	3,044,000
Attributable to Controlling Interest	
Loss from Shepard Court Operations	255,046
Operational EBITDA	(9,189)
Add Estate Trust & Will Revenue	
O Rourke Estate Liquidation (non recurring)	400,000
Profit(Loss) Before Capex	390,811
Capital Expenditures	(447,000)
Profit(Loss) After Capex	(56,189)