

Camillus Health Concern, Inc.
Statement of Operations

Consolidated

Calendar Year January - December 2018

| STATEMENT OF OPERATIONS | CY 2017 | | | CY 2018 | | |
|--|------------------------------|-----------------------------|---------------------|--------------------------|--------------------------|---------------------|
| | Actual Jan - October 2017 | November & December 2017 | Operating Budget | Actual Jan - Dec 2016 | Actual Jan - Dec 2015 | Operating Budget |
| GRANT REVENUE | | | | | | |
| HRSA/BPHC/CORE GRANT | 2,311,876 | 462,370 | 2,774,246 | 2,774,240 | 2,579,733 | 2,774,240 |
| HRSA/NON-MEDICAL OUTREACH & ENROLLMENT | 66,950 | 13,394 | 80,344 | 80,344 | 84,038 | 80,344 |
| HRSA - DSHI | 34,554 | - | 34,553 | 13,806 | - | - |
| HRSA/NAP GRANT | 543,600 | 108,731 | 652,331 | 652,330 | 629,184 | 652,330 |
| HRSA EXPANDED GRANT | 150,150 | 29,970 | 180,120 | 82,470 | - | 180,120 |
| HRSA BEHAVIORAL HEALTH GRANT | 208,330 | 41,670 | 250,000 | 369,450 | 542,852 | 250,000 |
| HRSA QUALITY IMPROVEMENT | 36,628 | 6,780 | 43,408 | 9,618 | - | 40,681 |
| HRSA NEW GRANT | - | - | - | - | - | 200,000 |
| HRSA - AIMS GRANT | - | - | - | - | - | 175,700 |
| HUD/SUPERNOFA GRANT | 448,050 | 135,345 | 583,395 | 652,893 | 697,156 | 583,395 |
| HUD HOUSING ASSISTANCE GRANT | - | - | - | - | - | - |
| SFBHN - JAIL DIVERSION PROGRAM | - | - | - | 103,156 | 243,223 | - |
| HEALTH FOUNDATION OF SOUTH FLORIDA GRANT | - | - | - | - | - | 75,000 |
| MIAMI FOUNDATION/STATE ATTY OFFICE GRANT | - | - | - | - | - | 45,000 |
| NEW GRANTS FROM OTHER SOURCES | - | - | - | - | - | 100,000 |
| EHR INCENTIVE | - | - | - | 21,250 | 42,500 | 87,500 |
| TOTAL GRANT REVENUE: | 3,800,138 | 798,260 | 4,598,397 | 4,759,557 | 4,818,686 | 5,244,310 |
| PATIENT REVENUE | | | | | | |
| MEDICAID | 418,285 | 153,100 | 571,385 | 385,405 | 304,919 | 628,524 |
| MEDICARE | 105,132 | 53,872 | 159,004 | 126,139 | 56,531 | 174,904 |
| LOW INCOME POOL | 115,851 | 44,482 | 160,333 | 242,286 | 175,809 | 272,130 |
| PRIVATE INSURANCE | 18,223 | 1,014 | 19,237 | 5,805 | (264) | 19,239 |
| SPECIAL CONTRACTS | 8,076 | 6,928 | 15,004 | (1,866) | 24,285 | 15,000 |
| PHARMACY REVENUE | 11,075 | 751 | 11,826 | 4,015 | 1,442 | - |
| VIVITROL/FADDA PROGRAM REVENUE | 34,562 | 32,138 | 66,700 | - | - | 66,700 |
| SELF PAY | 85,684 | 3,929 | 89,613 | 63,129 | 25,290 | 80,303 |
| TOTAL PATIENT REVENUE: | 796,888 | 296,214 | 1,093,102 | 824,913 | 588,012 | 1,256,800 |

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| OTHER REVENUE: | | | | | | |
| FOUNDATIONS/DONATIONS | 28,114 | 23,933 | 52,047 | 176,796 | 309,546 | 94,763 |
| RENT/DONATED SPACE | 434,878 | 86,975 | 521,853 | 527,768 | 549,252 | 521,853 |
| IN-KIND | 3,109,241 | 263,668 | 3,372,909 | 2,044,981 | 354,166 | 3,350,000 |
| OTHER | 527,627 | 133,762 | 661,389 | 1,294,523 | 657,098 | 443,287 |
| TOTAL OTHER REVENUE | 4,099,860 | 508,338 | 4,608,198 | 4,044,068 | 1,870,062 | 4,409,903 |
| TOTAL REVENUE | 8,696,886 | 1,602,812 | 10,299,697 | 9,628,538 | 7,276,760 | 10,911,012 |
| COSTS & EXPENSES | | | | | | |
| SALARIES | 2,749,916 | 669,177 | 3,419,093 | 3,572,127 | 3,329,714 | 3,981,104 |
| FRINGE BENEFITS | 87,413 | 22,752 | 110,165 | 369,604 | 60,645 | |
| FICA | 209,172 | 61,705 | 270,877 | 255,223 | 244,398 | 284,948 |
| STATE UNEMPLOYMENT | 13,217 | 11,500 | 24,717 | 35,371 | 14,941 | 8,840 |
| HEALTH INSURANCE | 283,791 | 77,021 | 360,812 | 378,969 | 363,130 | 396,111 |
| WORKERS COMP | 30,574 | 7,521 | 38,095 | 59,142 | 32,147 | 19,024 |
| LIFE INSURANCE | 38,134 | 1,850 | 39,984 | 38,758 | 33,843 | 46,576 |
| PENSION FUND | 72,001 | 18,407 | 90,408 | 15,525 | 891 | 109,849 |
| TOTAL SALARIES AND FRINGE BENEFITS | 3,484,218 | 869,933 | 4,354,151 | 4,724,719 | 4,079,709 | 4,846,451 |

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| CONTRACTUAL EXPENSES | | | | | | |
| AUDIT/CPA SERVICES | 16,250 | 8,750 | 25,000 | 20,750 | 17,000 | 25,000 |
| PAYROLL PROCESSING CONT. (ADP) | 21,669 | 8,331 | 30,000 | 30,949 | 24,890 | 28,000 |
| CONTRACTED SUPPORT SERVICES | - | - | - | - | (29) | - |
| HCN SERVICES | 218,388 | 37,068 | 255,456 | 274,362 | 262,420 | 252,551 |
| MEDICAL WASTE REMOVAL | 59,772 | 9,442 | 69,214 | 97,149 | 65,797 | 69,210 |
| CONTRACTED SERVICES | 490,553 | 92,059 | 582,612 | 173,381 | 104,201 | 633,695 |
| E H R/MU PROVIDERS INCENTIVES | (542) | 542 | - | 642 | 14,175 | - |
| BEEPER / CELL PHONES | 7,771 | 3,366 | 11,137 | 10,164 | 10,284 | 10,441 |
| VAN LEASE | - | 700 | 700 | 1,300 | 100 | - |
| PATIENT CARE CONTRACTS | 561,286 | 105,407 | 666,693 | 629,385 | 519,088 | 123,000 |
| OTHER CONTRACTED SERVICES | 20,885 | 1,424 | 22,309 | 13,467 | 40,396 | 13,200 |
| TOTAL CONTRACTUAL | 1,396,032 | 267,089 | 1,663,121 | 1,251,549 | 1,058,322 | 1,155,097 |

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| FACILITY COSTS | | | | | | |
| BUILDING MAINTENANCE & REPAIR | 69,981 | 18,398 | 88,379 | 90,881 | 92,962 | 90,836 |
| FURNITURE & EQUIPMENT | 1,329 | 149 | 1,478 | 1,822 | 1,824 | 1,650 |
| ELECTRICITY | 39,585 | 8,783 | 48,368 | 46,129 | 47,323 | 49,480 |
| EQUIPMENT RENTAL | 28,407 | 8,062 | 36,469 | 32,665 | 28,905 | 36,501 |
| TELEPHONE | 43,148 | 7,732 | 50,880 | 35,252 | 24,870 | 51,963 |
| WASTE MANAGEMENT | 6,796 | 1,472 | 8,268 | 7,855 | 6,687 | 8,157 |
| WATER & SEWER | 8,494 | 307 | 8,801 | 6,676 | 6,083 | 10,200 |
| RENT/DONATED SPACE | 434,878 | 86,975 | 521,853 | 527,768 | 549,252 | 521,853 |
| RENT BLDG G NAP CLINIC | - | - | - | 40,002 | 80,004 | - |
| TOTAL FACILITY COSTS | 632,618 | 131,878 | 764,496 | 789,050 | 837,910 | 770,639 |
| SUPPLIES: | | | | | | |
| SUPPLIES - MEDICAL | 42,090 | 14,785 | 56,875 | 45,815 | 92,471 | 57,000 |
| SUPPLIES - PHARMACY | 70,027 | 27,848 | 97,875 | 70,048 | 153,931 | 99,826 |
| SUPPLIES - DENTAL | 16,184 | 8,833 | 25,017 | 28,395 | 19,769 | 25,017 |
| SUPPLIES - OFFICE | 21,464 | 13,574 | 35,038 | 28,880 | 62,180 | 34,525 |
| SUPPLIES - OTHER | 3,659 | 2,597 | 6,256 | 5,674 | 4,276 | 6,248 |
| TOTAL SUPPLIES | 153,424 | 67,637 | 221,061 | 178,812 | 332,627 | 222,616 |
| TRAVEL: | | | | | | |
| REGISTRATON - MEETINGS/CONFERENCES/SEMINAR | 5,578 | 1,910 | 7,488 | 5,867 | 5,423 | 6,775 |
| TRAVEL - MEETINGS/CONFERENCES/SEMINARS | 883 | 6,176 | 7,059 | 745 | 1,140 | 3,117 |
| LOCAL TRAVEL | 16,170 | 284 | 16,454 | 13,632 | 6,621 | 16,160 |
| BUS TOKENS/CLIENT SUPPORT | 12,195 | 6,481 | 18,676 | 14,260 | 13,592 | 18,980 |
| GAS/OIL/MAINTENANCE | 7,794 | 7,352 | 15,146 | 22,315 | 10,357 | 15,483 |
| TOTAL TRAVEL | 42,620 | 22,203 | 64,823 | 56,819 | 37,133 | 60,515 |

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| GENERAL & ADMINISTRATIVE: | | | | | | |
| PRINTING & REPRODUCTION | 6,285 | 751 | 7,036 | 10,005 | 6,497 | 7,020 |
| HEALTH CHOICE NETWORK MEMBER | 12,500 | 2,500 | 15,000 | 15,101 | 15,000 | 15,000 |
| MEMBERSHIP & DUES | 20,492 | - | 20,492 | 17,275 | 9,391 | 20,500 |
| EMPLOYEE MORALE | 9,029 | 3,705 | 12,734 | 4,600 | 4,287 | 10,900 |
| STAFF DEVELOPMENT | 88 | 8,571 | 8,659 | - | - | 120 |
| POSTAGE | 1,003 | 2,875 | 3,878 | 4,382 | 4,763 | 2,800 |
| STAFF RECRUITMENT | 14,038 | 2,917 | 16,955 | 6,739 | 17,864 | 16,500 |
| SUBSCRIPTIONS & BOOKS | - | 3,226 | 3,226 | 1,393 | 590 | - |
| LICENSES & PERMITS | 5,798 | 2,322 | 8,120 | 8,031 | 8,041 | 8,525 |
| COMPUTER SUPPLIES, HW, & SW | 46,713 | 20,691 | 67,404 | 32,704 | 50,156 | 45,689 |
| INSURANCE | 85,044 | 10,477 | 95,521 | 95,342 | 89,209 | 99,434 |
| IN-KIND | 3,109,241 | 263,668 | 3,372,909 | 2,042,863 | 354,166 | 3,350,000 |
| LEGAL/PROFESSIONAL FEES | 13,550 | 2,452 | 16,002 | 20,203 | 26,885 | 18,000 |
| CLIENT INCENTIVE | 940 | 2,992 | 3,932 | 22,000 | 15,953 | 10,500 |
| EDUCATION | - | - | - | - | - | - |
| CLIENT LODGING & FOOD | 1,683 | 6,999 | 8,682 | 15,378 | 13,356 | 8,942 |
| OTHER GENERAL & ADMINISTRATIVE | 15,904 | 2,721 | 18,625 | 16,661 | 24,546 | 20,400 |
| BAD DEBT | 109,629 | 8,807 | 118,436 | 72,029 | 23,548 | 47,000 |
| HOMELESS TRUST OPERATING EXP. | - | - | - | - | - | - |
| TOTAL GENERAL & ADMINISTRATIVE | 3,451,937 | 345,674 | 3,797,611 | 2,384,706 | 664,252 | 3,681,331 |
| TOTAL COST & EXPENSES BITDA | 9,160,849 | 1,704,414 | 10,865,263 | 9,385,655 | 7,009,953 | 10,736,649 |
| EBITDA | (463,963) | (101,602) | (565,566) | 242,883 | 266,807 | 174,363 |

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| DEPRECIATION/AMORTIZATION | 197,113 | 42,894 | 240,007 | 240,051 | 198,086 | 240,325 |
| TOTAL COSTS & EXPENSES AFTER DEPRECIATION/AMORT. | 9,357,962 | 1,747,308 | 11,105,270 | 9,625,706 | 7,208,039 | 10,976,974 |
| EBIT | (661,076) | (144,496) | (805,573) | 2,832 | 68,721 | (65,961) |
| NON-OPERATING INCOME AND EXPENSE | | | | | | |
| GAIN ON SALE OF INVESTMENT - PRESTIGE | - | - | - | - | 787,049 | - |
| DIVIDEND INCOME | - | - | - | 12,363 | 6,000 | - |
| INTEREST REVENUE | 1,319 | 587 | 1,906 | 1,366 | 1,093 | 2,500 |
| MISC INCOME | 18,391 | 17,197 | 35,588 | - | 1,493 | - |
| MISC EXPENSE | - | - | - | - | - | - |
| INTEREST EXPENSE | - | - | - | - | - | - |
| TOTAL NON OPERATING I & E | 19,710 | 17,784 | 37,494 | 13,729 | 795,635 | 2,500 |
| NET GAIN (LOSS) | (641,366) | (126,712) | (768,079) | 16,561 | 864,356 | (63,461) |
| CAPITAL GRANTS | | | | | | |
| HRSA/CAPITAL DEVELOPMENT (CDBC) | - | - | - | - | - | - |
| MIAMI-DADE COUNTY GOB | - | - | - | - | - | - |
| TOTAL CAPITAL GRANTS | - | - | - | - | - | - |
| ADJUSTED NET GAIN (LOSS) | (641,366) | (126,712) | (768,079) | 16,561 | 864,356 | (63,461) |