

**Friends of the Everglades, Inc.**  
**Profit & Loss Budget vs. Actual**  
 January through September 2018

	Jan - Sep 18	Budget	\$ Over Budget	% of Budget
<b>Ordinary Income/Expense</b>				
<b>Income</b>				
<b>Individ, Business Contributions</b>	49,686.17	11,250.00	38,436.17	441.7%
<b>Foundation Contributions</b>	255.95			
<b>Foundation and Trust Grants</b>	120.99	18,750.01	-18,629.02	0.6%
<b>Corporate Contributions</b>	3,656.93			
<b>Corporate and Business Grants</b>	0.00	1,499.99	-1,499.99	0.0%
<b>Program Income</b>				
<b>Membership Dues</b>	0.00	2,812.50	-2,812.50	0.0%
<b>Total Program Income</b>	0.00	2,812.50	-2,812.50	0.0%
<b>Investments</b>				
<b>Investment Income</b>	87,861.50			
<b>Interest Income</b>	643.22	525.01	118.21	122.5%
<b>Total Investments</b>	88,504.72	525.01	87,979.71	16,857.7%
<b>Other Types of Income</b>				
<b>Merchandise Sales</b>	18.00	75.01	-57.01	24.0%
<b>Total Other Types of Income</b>	18.00	75.01	-57.01	24.0%
<b>Total Income</b>	142,242.76	34,912.52	107,330.24	407.4%
<b>Gross Profit</b>	142,242.76	34,912.52	107,330.24	407.4%
<b>Expense</b>				
<b>Fixed Expenses</b>				
<b>Bank Service Charges</b>	241.95	149.99	91.96	161.3%
<b>Business Licenses &amp; Permits</b>	61.25	149.99	-88.74	40.8%
<b>Board Liability Insurance</b>	0.00	599.99	-599.99	0.0%
<b>Taxes</b>	0.00	750.01	-750.01	0.0%
<b>Storage, PO Box, Phone, W...</b>	3,262.97	1,875.01	1,387.96	174.0%

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Accrual Basis

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 January through September 2018

	Jan - Sep 18	Budget	\$ Over Budget	% of Budget
Accounting Fees	3,142.50	2,088.76	1,053.74	150.4%
Admin. Assistant	15,090.00	10,800.00	4,290.00	139.7%
Social Media Manager	1,823.10	1,875.01	-51.91	97.2%
End of Year Newsletter	1,838.98	2,250.00	-411.02	81.7%
<b>Total Fixed Expenses</b>	<b>25,460.75</b>	<b>20,538.76</b>	<b>4,921.99</b>	<b>124.0%</b>
<b>Variable Expenses</b>				
Merchandise	400.00	374.99	25.01	106.7%
Advertising Expenses	139.90			
Organizational Support	10,767.85	750.01	10,017.84	1,435.7%
Legal Fees	3,000.00	3,749.99	-749.99	80.0%
<b>Program costs</b>				
Consulting	8,120.84			
Program costs - Other	1,000.00			
<b>Total Program costs</b>	<b>9,120.84</b>			
Miscellaneous	960.70	3,000.01	-2,039.31	32.0%
<b>Total Variable Expenses</b>	<b>24,389.29</b>	<b>7,875.00</b>	<b>16,514.29</b>	<b>309.7%</b>
<b>Total Expense</b>	<b>49,850.04</b>	<b>28,413.76</b>	<b>21,436.28</b>	<b>175.4%</b>
<b>Net Ordinary Income</b>	<b>92,392.72</b>	<b>6,498.76</b>	<b>85,893.96</b>	<b>1,421.7%</b>
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