



For the Fiscal Year Ending 09/30/2018

	12 Month APPROVED
REVENUE	
Contributions	\$ 19,495
Corporate Contributions	8,100
Foundation Contributions	105,000
Cookie Sales - Net	901,513
Fall Product Sales Net	64,604
United Way	262,603
Miami Dade County	24,075
Program Fees	166,165
Council Fees	51,825
Site Rental	33,126
Retail Sales - Net	47,789
Special Events	34,000
Miscellaneous Income	12
Other	
TOTAL REVENUE	\$ 1,718,307

Payroll & Related Expenses:

Salaries	\$ 890,352
Employee Benefits	205,083
Payroll Taxes	85,406
TOTAL PAYROLL & RELATED	\$ 1,180,841

OPERATING EXPENSES

Professional Fees	\$ 80,789
Supplies	88,501
Telecommunications	37,953
Postage/Courier Svcs.	8,557
Occupancy	112,728
Equipment Maintenance	38,922
Printing	11,007
Travel	25,650
Meeting & Conference	7,151
Financial Assistance	7,395
Interest Exp.	1,660
Insurance	87,451
Other Expenses	18,621

TOTAL OPERATING EXPENSES \$ 1,707,227

Operating Surplus/(Deficit) before Depreciation \$ 11,080

Depreciation \$ 62,167

Operating Surplus/(Deficit) after Depreciation \$ (51,087)

Non-Operarting Activity \$ 415,000

Net Operating (Deficiency) or Excess \$ 363,913

PROGRAM

Total number of members served	3,455
Estimated cost per client	\$ 512