ORGANIZATION BUDGET

Organization Name: Start off Smart, Inc.

Fiscal porjected 9/30/19

| Income Sources | Current FY Budget |
|--------------------------|-------------------|
| Government Grants | \$ 575,000.00 |
| Foundation Grants | 0 |
| Corporate Grants | 0 |
| Individual Contributions | 0 |
| Earned Income: | \$ 6,000.00 |
| Program | 0 |
| Membership Dues | 0 |
| Events | 8,000.00 |
| Other - product sales | 0 |
| Interest Income | 0 |
| Other Income | 0 |
| Total Income | 581000 |

Please do not include In-Kind support under Income. Describe below under Footnotes.

| Expenses | Current FY Budget | |
|--------------------------------------|-------------------|--|
| Salaries and Wages | 451,000.00 | |
| Employee Benefits and Taxes | 40,590.00 | |
| Total Personnel Costs | 491590 | |
| Professional Fees: | 13521.04 | |
| Accounting/Audit etc. | 13521.04 | |
| Legal | 0 | |
| Other consultants | 0 | |
| Insurance | 11686.46 | |
| Rent/Occupancy/Utilities | 0 | |
| Supplies | 7700 | |
| Equipment | 14301 | |
| Printing/Copying | 1500 | |
| Communications (phone, internet,etc) | 0 | |
| Travel | 24822 | |
| Development/Marketing/Adv | 0 | |
| Professional Development | 0 | |
| Miscellaneous | 5501.08 | |
| Total Non Personnel Costs | 79031.58 | |
| Total Expenses | 570621.58 | |
| Net Surplus | 10,378.42 | |

Footnotes:

SOS is housed within the Homestead Police Department, the police department provides to SOS, at not charge, office space, utilities and computers.

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