

**BUDGET**

| <b>REVENUE</b>                        |           |                     |
|---------------------------------------|-----------|---------------------|
| Grants Carry Over FY 2015-2016        | \$        | 547,850.00          |
| Membership & Fundraising FLIC FY 2016 | \$        | 65,950.00           |
| Grants FY 2016 Only                   | \$        | 827,273.90          |
| Grants 2016-2017                      | \$        | 429,996.21          |
| <b>REVENUE TOTAL FY 2016</b>          | <b>\$</b> | <b>1,871,070.11</b> |

| <b>Salaries, Benefits, and Taxes</b> |           |                   |
|--------------------------------------|-----------|-------------------|
| <b>Staff Salaries</b>                | \$        | 591,480.00        |
| Fringe Benefits                      | \$        | 143,641.40        |
| Payroll Taxes                        | \$        | 45,248.00         |
| Pension Plan Contributions           | \$        | -                 |
| Other Employee Benefits              | \$        | -                 |
| <b>Total Personnel &amp; Fringe</b>  | <b>\$</b> | <b>780,369.40</b> |

| <b>Professional Expenses</b>       |           |                   |
|------------------------------------|-----------|-------------------|
| Accounting/Audit                   | \$        | 7,500.00          |
| Consulting Fees                    | \$        | -                 |
| Fiscal Agent Services              | \$        | -                 |
| Legal                              | \$        | 24,138.95         |
| Lobbying                           | \$        | -                 |
| Marketing/PR                       | \$        | 800.00            |
| Temporary Labor                    | \$        | -                 |
| Translations                       | \$        | 5,000.00          |
| Subcontract                        | \$        | 449,888.50        |
| Technology                         | \$        | 8,020.79          |
| Public Allies                      | \$        | 26,000.00         |
| <b>Total Professional Expenses</b> | <b>\$</b> | <b>521,348.24</b> |

| <b>Assets</b>         |           |                  |
|-----------------------|-----------|------------------|
| Computer Equipment    | \$        | 11,000.00        |
| Furniture & Equipment | \$        | -                |
| Software              | \$        | -                |
| <b>Total Assets</b>   | <b>\$</b> | <b>11,000.00</b> |

| <b>Operating Expenses</b>      |    |           |
|--------------------------------|----|-----------|
| Bank Charges                   | \$ | 1,500.00  |
| Board Development              | \$ | 2,500.00  |
| Communications/Telephone       | \$ | 9,900.18  |
| Mobile Phone                   | \$ | 2,100.00  |
| Conferences/Meetings           | \$ | 15,281.35 |
| Conferences/Meetings - Board   | \$ | 4,000.00  |
| Emergency Assistance           | \$ | -         |
| Equipment Rental & Maintenance | \$ | 4,231.34  |

|                                    |           |                     |
|------------------------------------|-----------|---------------------|
| Fees/Taxes/Licenses                | \$        | 1,400.00            |
| General Liability                  | \$        | 5,124.00            |
| Interest Expense                   | \$        | -                   |
| Membership Dues/Subscriptions      | \$        | 2,500.00            |
| Advertising and Promotion Supplies | \$        | 24,900.00           |
| Office Expense                     | \$        | 17,204.78           |
| Postage/Delivery                   | \$        | 1,200.17            |
| Printing                           | \$        | 10,694.28           |
| Program Expenses                   | \$        | 37,648.92           |
| Rent and Utilities                 | \$        | 49,870.00           |
| Scholarships                       | \$        | 7,000.00            |
| Special Events                     | \$        | -                   |
| Congress                           | \$        | 20,000.00           |
| Trail of Dreams                    | \$        | -                   |
| We Are Florida                     | \$        | -                   |
| Staff Training                     | \$        | 9,544.23            |
|                                    | \$        | -                   |
| Travel                             | \$        | 29,037.18           |
| Board Travel                       | \$        | 5,000.00            |
| Travel - Mileage Reimbursement     | \$        | 33,868.00           |
| Travel - Out-of-town               | \$        | 32.21               |
|                                    | \$        | -                   |
| <b>Admin Cost</b>                  | <b>\$</b> | <b>261,315.83</b>   |
|                                    | \$        | -                   |
| In-Kind                            | \$        | -                   |
| Loss on Disposal of Assets         | \$        | -                   |
| Depreciation                       | \$        | 2,500.00            |
| <b>Total Operating Expenses</b>    | <b>\$</b> | <b>558,352.47</b>   |
| <b>EXPENSES TOTAL FY 2016</b>      | <b>\$</b> | <b>1,871,070.11</b> |
| <b>NET BALANCE</b>                 | <b>\$</b> | <b>(0.00)</b>       |