

**Miami Children's Museum, Inc.**  
**Current Year Operating Budgets**

**FY 2019 Budget**

REVENUE

OPERATING REVENUE

Admissions-General	1,990,000
Exhibit Rental Income	338,899
Kid Smart Gross Sales	306,000
Facility Rentals	30,000
Concessions	97,700
Membership	235,890
<b>Total OPERATING REVENUE</b>	<b>2,998,489</b>

PROGRAM REVENUE

Registration/Enrollment Fees	1,040,160
Contract Services	379,796
Pre & After School Care	286,516
Field Trips/Group Tour	212,000
Birthday Parties	159,120
<b>Total PROGRAM REVENUE</b>	<b>2,077,592</b>

SUPPORT (GRANT REVENUE)

Grant-Local Support	1,150,017
Grant-State Support	9,685
Grant-Federal Support	-
<b>Total SUPPORT (GRANT REVENUE)</b>	<b>1,159,702</b>

CONTRIBUTIONS

Foundation Trusts Support	456,500
Corporate Support	422,500
Individual Support	100,000
Special Events	850,000
Capital Campaign Contribution	-
<b>Total CONTRIBUTIONS</b>	<b>1,829,000</b>

OTHER REVENUE

Miscellaneous	523,798
Interest Income	70,000
In-Kind Revenue	584,000
<b>Total OTHER INCOME</b>	<b>1,177,798</b>

**TOTAL REVENUE**

**9,242,580**

EXPENSES

Personnel Costs	4,899,697
Professional Fees	380,425
Exhibit Rental & Maintenance	256,713
Supplies	173,434
Postage/Shipping/Courier	9,580
Printing	50,787
Repair & Maintenance	412,371
Advertising	344,625
Travel & Meetings	64,697
Dues/Subscriptions	25,425
Insurance	245,966
Transportation	26,465
Licenses & Permits	88,939
Utilities	202,720
Special Events/Fund Raising Exp.	337,500
Interest Expense	14,500
Kid Smart Purchases (CGS)	131,580
Other Expenses	158,816
Bad Debt Expense	-
In-Kind Expense	584,000
<b>TOTAL EXPENSES</b>	<b>8,408,240</b>

Net Income Before Depreciation & Amortization

834,340

Depreciation & Amortization

950,000

Capital Campaign Contribution

**NET SURPLUS/(DEFICIT)**

**(115,660)**