

**The Miami Children's Museum, Inc.**  
**Organizational Budget**  
**FY 2018**

REVENUE

OPERATING REVENUE

Admissions-General	1,765,965
Exhibit Rental Income	93,750
Kid Smart Gross Sales	290,000
Facility Rentals	43,900
Concessions	96,300
Membership	231,265
<b>Total OPERATING REVENUE</b>	<b>2,521,180</b>

PROGRAM REVENUE

Registration/Enrollment Fees	975,904
Contract Services	381,525
Pre & After School Care	271,151
Field Trips/Group Tour	196,689
Birthday Parties	153,000
<b>Total PROGRAM REVENUE</b>	<b>1,978,269</b>

SUPPORT (GRANT REVENUE)

Grant-Local Support	1,150,017
Grant-Federal Support	-
Grant-State Support	47,000
<b>Total SUPPORT (GRANT REVENUE)</b>	<b>1,197,017</b>

CONTRIBUTIONS

Foundation Trusts Support	456,500
Corporate Support	422,500
Individual Support	100,000
Special Events	790,000
<b>Total CONTRIBUTIONS</b>	<b>1,769,000</b>

OTHER REVENUE

Miscellaneous	508,080
Interest Income	36,800
In-Kind Revenue	584,000
<b>Total OTHER INCOME</b>	<b>1,128,880</b>

**TOTAL REVENUE**

**8,594,346**

EXPENSES

Personnel Costs	4,542,825
Professional Fees	289,000
Exhibit Rental & Maintenance	203,433
Supplies	163,679
Postage/Shipping/Courier	12,880
Printing	49,627
Repair & Maintenance	432,121
Advertising	334,751
Travel & Meetings	50,199
Dues/Subscriptions	25,425
Insurance	228,331
Transportation	24,215
Licenses & Permits	56,978
Utilities	226,720
Special Events/Fund Raising Exp.	329,800
Interest Expense	22,005
Kid Smart Purchases (CGS)	124,700
Other Expenses	148,126
Bad Debt Expense	-
In-Kind Expense	584,000
<b>TOTAL EXPENSES</b>	<b>7,848,814</b>

Net Income Before Depreciation & Amortization

745,532

Depreciation & Amortization

950,000

Capital Campaign Contribution

**NET SURPLUS/(DEFICIT)**

**(204,468)**