

FLORIDA GRAND **opera**

Florida Grand Opera Operating Budget FY19

INCOME	<u>2018-2019</u>
Earned Income:	
Subscriptions/Ticket Sales	\$ 2,558,398
Handling Fees	\$ 140,000
Set & Music Rental Fees / Other	\$ 60,000
Program Advertising	\$ 50,000
Misc Earned Income	\$ 55,000
TOTAL EARNED INCOME	\$ 2,863,398
Contributed Income:	
Individual Contributions	\$ 2,992,176
Corporate Contributions	\$ 50,000
Foundation Contributions	\$ 300,000
YA Sponsorships	\$ 190,000
Endowment/Trust Income	\$ 140,000
Government Grants	\$ 630,000
Affiliate Group Income	\$ 150,000
Special Event	\$ 300,000
Other Contributions	\$ 30,000
TOTAL CONTRIBUTED INCOME	\$ 4,782,176
TOTAL INCOME	\$ 7,645,574
EXPENSE	
Production Expense:	
Production	\$ 2,197,486
Arts Center Rental Fees	\$ 728,137
Music	\$ 1,365,584
Marketing	\$ 160,000
Arts Center Ticketing Fees	\$ 105,000
TOTAL PRODUCTION EXPENSE	\$ 4,556,207
Department Expense:	
Production	\$ 170,871
Music	\$ 236,364
Young Artist Program	\$ 379,415
Education	\$ 135,334
Marketing & Audience Services	\$ 461,336
Program Book	\$ 26,000
Development	\$ 439,545
General & Administrative	\$ 1,090,845
TOTAL DEPARTMENT EXPENSE	\$ 2,939,710
Other Expense:	
Affiliate Groups	\$ 50,000
Interest Expense	\$ 99,657
TOTAL OTHER EXPENSE	\$ 149,657
TOTAL EXPENSE	\$ 7,645,574
SURPLUS / (DEFICIT) FROM OPERATIONS	\$ -