

# Coral Gables Cinemateque, Inc.

FISCAL YEAR 2016 - 2017

## NET INCOME

NET INCOME	FY 15 - 17 PRIOR BUDGET	FY 15 - 16 CURR. ACTUAL	FY 15 - 16 EST. ACTUAL	FY 16 - 17 PROPOSED	FY 16 - 17 PROPOSED V BUDGET	FY 16 - 17 PROPOSED V EST. ACTUAL
Income	\$ 1,161,375.00	\$ 895,977.86	\$ 1,030,421.08	\$ 1,150,140.00	-1%	12%
Expense	\$ 1,157,107.00	\$ 914,780.91	\$ 1,083,538.59	\$ 1,120,256.27	-3%	3%
<b>NET</b>	<b>\$ 4,268.00</b>	<b>\$ (18,803.05)</b>	<b>\$ (53,117.51)</b>	<b>\$ 29,883.73</b>	<b>600%</b>	<b>-156%</b>

## INCOME

EARNED INCOME	FY 15 - 16 PRIOR BUDGET	FY 15 - 16 CURR. ACTUAL	FY 15 - 16 EST. ACTUAL	FY 16 - 17 PROPOSED	FY 16 - 17 PROPOSED V BUDGET	FY 16 - 17 PROPOSED V EST. ACTUAL
Ticket Sales	\$ 550,000.00	\$ 415,916.69	\$ 499,100.03	\$ 500,000.00	-9%	0%
Concession Sales	\$ 115,500.00	\$ 88,919.86	\$ 106,703.83	\$ 115,000.00	0%	8%
Venue Rentals	\$ 30,000.00	\$ 30,774.50	\$ 36,929.40	\$ 38,000.00	27%	3%
Sales In-Theater Advertising	\$ 15,000.00	\$ 17,901.00	\$ 21,481.20	\$ 25,000.00	67%	16%
Online Ticket Service Fee	\$ 15,000.00	\$ 12,979.00	\$ 15,574.80	\$ 15,000.00	0%	-4%
MFDP Equipment Rental	\$ 12,000.00	\$ 3,126.80	\$ 3,752.16	\$ 10,000.00	-17%	167%
Opening Night Events	\$ 14,000.00	\$ 5,878.50	\$ 7,054.20	\$ 10,000.00	-29%	42%
Gift Cards	\$ -	\$ 2,380.00	\$ 2,856.00	\$ 4,000.00	-	40%
Merchandise	\$ -	\$ 1,269.06	\$ 1,269.06	\$ 1,000.00	-	-21%
Misc Income	\$ -	\$ 917.66	\$ 917.66	\$ 500.00	-	-46%
<b>EARNED INCOME TOTAL</b>	<b>\$751,500.00</b>	<b>\$580,063.07</b>	<b>\$695,638.34</b>	<b>\$718,500.00</b>	<b>-4%</b>	<b>3%</b>
DONATED INCOME	PRIOR BUDGET	CURR. ACTUAL	EST. ACTUAL	PROPOSED	PROPOSED V BUDGET	PROPOSED V EST. ACTUAL
Government Grants	\$ 149,700.00	\$ 132,140.00	\$ 135,800.00	\$ 143,640.00	-4%	6%
Corporate Donations	\$ 54,625.00	\$ 34,735.05	\$ 34,735.05	\$ 61,000.00	12%	76%
Membership	\$ 50,000.00	\$ 39,705.00	\$ 47,646.00	\$ 55,000.00	10%	15%
Foundation Grants	\$ 25,000.00	\$ 3,000.00	\$ 3,000.00	\$ 52,000.00	108%	1633%
Individual Donations	\$ 42,550.00	\$ 36,334.74	\$ 43,601.69	\$ 50,000.00	18%	15%
In-kind	\$ 70,000.00	\$ 70,000.00	\$ 70,000.00	\$ 70,000.00	0%	0%
Government Donation (AC)	\$ 18,000.00	\$ -	\$ -	\$ -	-100%	-
<b>DONATED INCOME TOTAL</b>	<b>\$ 409,875.00</b>	<b>\$ 315,914.79</b>	<b>\$ 334,782.74</b>	<b>\$431,640.00</b>	<b>5%</b>	<b>29%</b>
<b>TOTALS</b>	<b>\$ 1,161,375.00</b>	<b>\$ 895,977.86</b>	<b>\$ 1,030,421.08</b>	<b>\$ 1,150,140.00</b>	<b>-1%</b>	<b>12%</b>

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## EXPENSES

EXPENSES	FY 15 - 16 PRIOR BUDGET	FY 15 - 16 CURR. ACTUAL	FY 15 - 16 EST. ACTUAL	FY 16 - 17 PROPOSED	FY 16 - 17 PROPOSED V BUDGET	FY 16 - 17 PROPOSED V EST. ACTUAL
Payroll - Salaried	\$ 199,200.00	\$ 169,011.90	\$ 202,814.28	\$ 219,000.00	10%	8%
Film Rentals	\$ 236,500.00	\$ 159,554.27	\$ 191,465.12	\$ 217,400.00	-8%	14%
Payroll - Hourly	\$ 76,230.00	\$ 85,043.64	\$ 102,052.37	\$ 94,583.00	24%	-7%
Independent Contractors	\$ 104,400.00	\$ 78,413.54	\$ 94,096.25	\$ 88,300.00	-15%	-6%
Capital Equipment Purchases	\$ 15,300.00	\$ 49,053.03	\$ 49,053.03	\$ 58,573.41	283%	-
Service Contracts	\$ 60,384.00	\$ 29,889.73	\$ 35,867.68	\$ 36,144.91	-40%	1%
Concession & Merchandise Purchases	\$ 36,960.00	\$ 30,213.66	\$ 36,256.39	\$ 34,700.00	-6%	-4%
Marketing, Advertising & Graphics	\$ 37,000.00	\$ 20,515.11	\$ 24,618.13	\$ 32,100.00	-13%	30%
Payroll Taxes	\$ 20,731.00	\$ 21,932.27	\$ 26,318.72	\$ 25,489.10	23%	-3%
Travel & Entertainment	\$ 26,500.00	\$ 17,101.48	\$ 20,521.78	\$ 24,500.00	-8%	19%
MICFF	\$ 14,000.00	\$ 16,254.00	\$ 26,254.00	\$ 23,389.00	67%	-11%
Utilities	\$ 18,000.00	\$ 15,282.13	\$ 18,338.56	\$ 23,000.00	28%	25%
Bank, PayPal, Intuit & CC Fees	\$ 6,000.00	\$ 18,992.29	\$ 22,790.75	\$ 22,000.00	267%	-3%
Loan Payment	\$ 15,000.00	\$ 7,500.00	\$ 7,500.00	\$ 20,266.07	35%	170%
Rent	\$ 17,400.00	\$ 15,939.11	\$ 19,126.93	\$ 17,910.78	3%	-6%
MFDG Grants	\$ 13,000.00	-	\$ 13,000.00	\$ 15,000.00	-	15%
Insurance	\$ 24,000.00	\$ 10,676.35	\$ 12,811.62	\$ 15,000.00	-38%	17%
Shipping	\$ 14,000.00	\$ 13,184.21	\$ 15,821.05	\$ 15,000.00	7%	-5%
Agile Ticket Fee	\$ -	\$ 9,373.44	\$ 11,248.13	\$ 10,950.00	-	-3%
Parking & Mileage	\$ 8,100.00	\$ 8,252.81	\$ 9,903.37	\$ 9,500.00	17%	-4%
Health Insurance	\$ 8,102.00	\$ 6,001.38	\$ 7,201.66	\$ 8,500.00	5%	18%
MFDG Equipment Purchases	\$ 18,000.00	\$ 20,369.05	\$ 20,369.05	\$ 8,000.00	-	-
Accounting	\$ 6,000.00	\$ 7,710.00	\$ 7,710.00	\$ 6,000.00	0%	-22%
Office Supplies	\$ 5,500.00	\$ 4,060.49	\$ 4,872.59	\$ 6,000.00	9%	23%
Consulting/Installation/Labor	\$ 5,000.00	\$ 6,009.75	\$ 6,009.75	\$ 5,000.00	0%	-17%
Interest	\$ -	\$ 2,275.09	\$ 2,730.11	\$ 2,800.00	-	3%
Membership & Gift Card Fees	\$ -	\$ 4,173.90	\$ 5,008.68	\$ 2,550.00	-	-49%
Legal	\$ 2,000.00	\$ 2,667.50	\$ 3,201.00	\$ 2,000.00	0%	-38%
Opening Night Expenses	\$ -	\$ 1,326.04	\$ 1,591.25	\$ 2,000.00	-	26%
Permits/Fees and Licenses	\$ 3,000.00	\$ 1,270.16	\$ 1,524.19	\$ 1,600.00	-47%	5%
Equipment Rental	\$ 74,500.00	\$ 11,781.18	\$ 11,781.18	\$ 1,500.00	-98%	-87%
Cleaning Supplies	\$ 2,500.00	\$ 953.40	\$ 1,144.08	\$ 1,500.00	-40%	31%
In-Kind	\$ 70,000.00	\$ 70,000.00	\$ 70,000.00	\$ 70,000.00	0%	0%
MFDG Expenses	\$ 19,800.00	\$ -	\$ 536.90	\$ -	-100%	-
<b>TOTALS</b>	<b>\$ 1,157,107.00</b>	<b>\$ 914,780.91</b>	<b>\$ 1,083,538.59</b>	<b>\$ 1,120,256.27</b>	<b>-3%</b>	<b>3%</b>