

**WHISPERING MANES THERAPEUTIC RIDING CENTER  
PROJECTED BUDGET YEAR ENDING 6/30/17**

**EXPENSES**

**Horse Related**

Acquisitions	\$5,000
Feed (hay and grain)	\$19,000
Veterinary Care (routine, emergency, dental)	\$9,000
Farrier	\$2,500
Non-Feed Supplies	\$3,000
Shavings	\$5,600
Manure Removal	<u>\$4,500</u>

**Total Horse Related** \$48,600

**Administrative**

PATH Annual Membership	\$900
General Liability Insurance	\$4,700
Directors & Officers Insurance	\$2,000
Property Insurance	\$12,000
Staff Salaries & Payroll Taxes	
Salaries	\$231,000
Payroll Fees and Taxes	\$16,523
Health Care Contributions	\$6,629
Education	\$2,000
Marketing & Promotion	\$2,000
Professional Services	\$6,000
Licenses	\$2,000
Phone & Internet	\$2,130
Electric	\$3,600
Property Maintenance	\$6,000
Tractor	\$3,800
Bloomerang CRM	\$1,200
Host Monster Website Host	\$300
Office Supplies	<u>\$1,200</u>

**Total Administrative** \$303,982

**TOTAL EXPENSES** **\$352,582**

**REVENUE**

**Operating Income**

Paid Program Fees	\$30,000
Paid Horse and Property Fees	\$18,000

**Total Operating Income** \$48,000

**Contributed Income**

Philanthropy & Donations	\$100,000
Special Events	
Naming Opportunities	\$100,000
Give Miami Day	\$40,000
Small Events (Shoe Fairies, Horse Show, etc.)	\$16,000
Total Grants	\$100,000
Gifts In Kind	\$5,000

**Total Contributed Income** \$361,000

**TOTAL REVENUE** **\$409,000**

**NET PROFIT/LOSS** **\$56,418**