

SOUTH FLORIDA SPCA
Profit and Loss
 July 2015 - June 2016

| | 2015/2016 Total | 2016/2017 Budget |
|--|------------------------|-------------------------|
| Income | | |
| Contributions Income | | |
| Contributions Income - Restricted | | |
| Direct Private Contributions - Restricted | | |
| Individual Contributions - Restricted | 72,690.00 | 76,300.00 |
| Individual/Family Foundation & Trust Grants - Restricted | 90,000.00 | 94,500.00 |
| Total Direct Private Contributions - Restricted | \$ 162,690.00 | \$ 170,800.00 |
| Total Contributions Income - Restricted | \$ 162,690.00 | \$ 170,800.00 |
| Contributions Income - Unrestricted | | |
| Direct Private Contributions | | |
| Adoption fee | 14,800.00 | 15,500.00 |
| Corporate Contributions | 32,606.50 | 34,200.00 |
| Individual Contributions | 116,224.80 | 122,000.00 |
| Individual/Family Foundation and Trust Grants | 30,077.19 | 31,600.00 |
| Nonprofit Organization Grants | 14,105.00 | 14,800.00 |
| Restitution | 203.85 | 200.00 |
| Sponsorship (Horse/Stalls/Bricks) | 15,500.00 | 16,300.00 |
| Total Direct Private Contributions | \$ 223,517.34 | \$ 234,600.00 |
| Special Events Income | | |
| Day At The Races Event | 69,202.53 | 72,700.00 |
| Open House at The Ranch | 100.00 | 100.00 |
| Par For The Horse | 5,000.00 | 5,300.00 |
| Special Events Contributions | 6,367.00 | 6,700.00 |
| Total Special Events Income | \$ 80,669.53 | \$ 84,800.00 |
| Total Contributions Income - Unrestricted | \$ 304,186.87 | \$ 319,400.00 |
| Total Contributions Income | \$ 466,876.87 | \$ 490,200.00 |
| Interest-Savings, Short-term CD | 389.30 | 400.00 |
| Other Types of Income | | |

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|------------------------------------|----------------------|----------------------|
| Merchandise Sales | 440.00 | 500.00 |
| Reimbursed Expenses | | |
| Board and care | 125,146.00 | 123,200.00 |
| Disposal of animal | 200.00 | 200.00 |
| Equine Dentist | 7,255.00 | 7,300.00 |
| Farrier/Blacksmith | 5,610.00 | 5,600.00 |
| Horse/Animal Transportation | 7,200.00 | 7,200.00 |
| Veterinary Expenses | 31,531.56 | 31,500.00 |
| Total Reimbursed Expenses | \$ 176,942.56 | \$ 175,000.00 |
| Total Other Types of Income | \$ 177,382.56 | \$ 175,500.00 |
| Sales of Product Income | 100.00 | 100.00 |
| Total Income | \$ 644,748.73 | \$ 666,200.00 |
| Cost of Goods Sold | | |
| Cost of Merchandise | 1,280.50 | 1,300.00 |
| Total Cost of Goods Sold | \$ 1,280.50 | \$ 1,300.00 |
| Gross Profit | \$ 643,468.23 | \$ 664,900.00 |
| Expenses | | |
| Business Expenses | | |
| Bank Fees | 38.00 | 100.00 |
| Business Registration Fees | 261.25 | 300.00 |
| Merchant Fees | | |
| Credit Card fees | 6,182.19 | 6,500.00 |
| PayPal Fees | 111.39 | 100.00 |
| Total Merchant Fees | \$ 6,293.58 | \$ 6,600.00 |
| Total Business Expenses | \$ 6,592.83 | \$ 7,000.00 |
| Contract Services | | |
| Accounting Fees | 21,462.79 | 22,500.00 |
| Financial Auditors | -954.00 | 8,000.00 |
| Fundraising Fees | 267.43 | 300.00 |
| Independant Contractors | 10,500.00 | 0.00 |
| Total Contract Services | \$ 31,276.22 | \$ 30,800.00 |
| Events | | |
| Day At The Races | 22,106.84 | 23,200.00 |

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| Open House Event Expenses | 391.54 | 400.00 |
| Par For the horse | 2,000.00 | 2,100.00 |
| Total Events | \$ 24,654.55 | \$ 25,900.00 |
| Facilities and Equipment | | |
| Depr and Amort - Allowable | 36,547.50 | 36,600.00 |
| Equip Rental and Maintenance | 1,361.17 | 1,400.00 |
| Facility Repairs | | |
| Labor | 3,330.00 | 3,500.00 |
| Supplies | 7,402.82 | 7,800.00 |
| Total Facility Repairs | \$ 10,732.82 | \$ 11,300.00 |
| Maintenance | | |
| Stall maintenance | 305.00 | 300.00 |
| Total Maintenance | \$ 305.00 | \$ 300.00 |
| Supplies | | |
| Sand | 9,625.00 | 10,100.00 |
| Total Supplies | \$ 9,625.00 | \$ 10,100.00 |
| Vehicles | | |
| Fuel | 2,624.31 | 2,800.00 |
| Insurance | 2,367.36 | 2,500.00 |
| Registration | 238.20 | 300.00 |
| Repair & Maintenance | 1,226.88 | 1,300.00 |
| Tolls | 365.00 | 400.00 |
| Total Vehicles | \$ 6,821.75 | \$ 7,300.00 |
| Total Facilities and Equipment | \$ 65,393.24 | \$ 67,000.00 |
| Horse Expenses | | |
| Dentist | 6,300.00 | 6,600.00 |
| Farrier Expenses | 19,305.00 | 20,300.00 |
| Hay & Feed | 162,050.51 | 170,200.00 |
| Horse Transportation | 7,767.99 | 8,200.00 |
| Medications/Medical Supplies | 160.00 | 200.00 |
| Coggins test | 3,120.00 | 3,300.00 |
| Innoculation | 26,940.75 | 28,300.00 |
| Total Medications/Medical Supplies | \$ 30,220.75 | \$ 31,800.00 |

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|--------------------------------------|----------------------|----------------------|
| Non-Medical Supplies | 3,071.78 | 3,200.00 |
| Removal Service | 1,600.00 | 1,700.00 |
| Training | 3,100.00 | 3,300.00 |
| Veterinary Expenses | 16,532.44 | 17,400.00 |
| Total Horse Expenses | \$ 249,948.47 | \$ 262,700.00 |
| Operations | | |
| Computer Software/Hardware | 5,760.08 | 6,000.00 |
| Office Supplies | 3,735.37 | 3,900.00 |
| Other Expenses | 1,143.00 | 1,200.00 |
| Postage, Mailing Service | 405.22 | 400.00 |
| Telephone, Telecommunications | 2,054.63 | 2,200.00 |
| Utilities - FPL - Light Pole | 133.65 | 100.00 |
| Utilities-FPL - Barn | 1,668.06 | 1,800.00 |
| Web Related Expenses | 29,217.60 | 30,700.00 |
| Total Operations | \$ 44,117.61 | \$ 46,300.00 |
| Other Types of Expenses | | |
| Advertising Expenses | 1,333.18 | 1,400.00 |
| Insurance - D & O Liability | 2,751.00 | 2,900.00 |
| Insurance - Liability | 8,490.10 | 8,900.00 |
| Insurance - Property | 16,512.21 | 17,300.00 |
| Interest Expense | 15,273.25 | 16,000.00 |
| Memberships and Dues | 285.00 | 300.00 |
| Property Taxes | 2,927.29 | 3,100.00 |
| Total Other Types of Expenses | \$ 47,572.03 | \$ 49,900.00 |
| Payroll Expenses | | |
| Company Contributions | | |
| Retirement | 1,636.03 | 2,800.00 |
| Total Company Contributions | \$ 1,636.03 | \$ 2,800.00 |
| Payroll Benefits Expenses | | |
| Taxes | 15,496.85 | 20,900.00 |
| Wages | 202,572.94 | 272,700.00 |
| Total Payroll Expenses | \$ 220,912.32 | \$ 298,400.00 |
| Small Animal Expenses | | |

| | | | |
|---------------------------------------|------------|-------------------|-----------------------|
| Food | | | |
| Cat | | 46.85 | 100.00 |
| Total Food | \$ | 46.85 | \$ 100.00 |
| Veterinary/Medical Expenses | | 749.67 | 800.00 |
| Total Small Animal Expenses | \$ | 796.52 | \$ 900.00 |
| Total Expenses | \$ | 691,263.79 | \$ 788,900.00 |
| Net Operating Income | -\$ | 47,795.56 | -\$ 124,000.00 |
| Other Expenses | | | |
| Reconciliation Discrepancies-1 | | -0.44 | 0.00 |
| Total Other Expenses | -\$ | 0.44 | \$ 0.00 |
| Net Other Income | \$ | 0.44 | \$ 0.00 |
| Net Income | -\$ | 47,795.12 | -\$ 124,000.00 |

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